



# **Real Estate Appraising From A to Z: Real Estate Appraiser, Homeowner, Home Buyer and Seller Survival Kit Series (Real Estate from a to Z)**

*Guy Cozzi*

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The real facts other books don't tell you! You'll learn everything that your Realtor doesn't want you to know. Realtors "sugar coat" the negative market value problems in a house in order to close the deal and get paid their sales commission. This is unquestionably the only book of its kind that teaches you how to prevent those pitfalls. You get information that the professionals use to make you an educated consumer enabling you to negotiate a much better price on the purchase, renovation, or sale of your home. Whether you are looking to become an appraiser or just to buy or sell your home, this book has it all.

Do you really know the true market value of your home? This fourth edition "A to Z Appraiser" book will assist you with the biggest investment of your life - your own home! This was originally designed to train top-notch, professional appraisers and is now available at a price affordable to everyone. All homes need to be inspected and appraised for safety hazards and routine maintenance.

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Safety Concerns: Eliminate safety hazards to make your home safe for you and your family. Help prevent accidents before they happen! Learn how to identify lethal carbon monoxide problems, unsafe electrical wiring, lead poisoning hazards, asbestos and radon health concerns, explosive gas leaks, oil tanks, termites, and much more.

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This book has many pages of photos, graphs, illustrations and sample appraisal reports that show potential market value adjustments found when buying or selling a home. By identifying any negative aspects before you buy or sell, you'll be able to negotiate a much better price.

224 pages with 8.5"x11" dimensions. This book and the home inspection videos in the "Real Estate from A to Z" series are now being offered at a very large discount via the Internet compared to our normal professional training school prices.

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