



Quickly Make Money Opening Cars: Unlock this Complete Business Start-Up Guide

S. Cormier LLC

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Place to Start - It is always easier when there is a set of step (10 easy steps) to get your career started, don't wait start today. This section will walk you through the entire manual in a step-by-step sequence to make it very easy for you to put all of the information to work for you very quickly. **Advertising** - There is many ways to advertise and you could spend every dime you make, I am here to help you take control and minimize the advertising bandits. Put that money into your pocket not theirs. There are as many ways to spend in this area of business and only one way to keep it. **Communications** - The old way, the new way and what is time tested. What mistakes I made so you won't. **Insurances** - From auto to workman's Comp and a little bonding in between, topics that are important for your protection. **Training & Education** - Many times we can be trained for little or no cost, yet there are times in which, a true classroom education in specialty areas of car opening are needed. The need to find books, videos, schools and even trade association are need, these and more are covered. **Paperwork** - Has with anything we do in life there is always paperwork that need to be completed. Attention to details will save you time and it's encouraged that you extract every ounce of information you can from this section. **Money Matters** - Guidelines in how much to charge, forms of payment and pitfalls of taking the wrong types of payments. **Appearances** - It is difficult to overestimate the importance of this finding of how you and your vehicle and signage can and will make your company succeed. Not one item within this chapter should be overlooked, your reputation needs to be at the of the peak performance. **Getting Business** - The art of getting business is part finesse and part skill, this chapter give you a competent approach to dealing with the commonality that most of us have. It bridges the stages of ones lack of self-assurance to being a fulfilled business person. **Telephone Skills** - Having the ability to do well on the phone is not a rare gift but a practiced talent that can be learned. Usually gained through training and educations, the most basics of these skills are here for your taking. **The Law** - It's said that ignorance is no excuse and that hold true to industry. Don't go into this career without knowing the fundamentals and how it effects your decisions. **Tools** - There are some basic tools needed, we will give you this info to get you started.

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